

Strategic joint venture alliance between Fameline group and IB

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Dr Nicos Michaelas,

Executive Director of Fameline Holding Group, Caterina Guidotti, IB Marketing Manager,, Caterina Cerrini, Business Development & Partnership Manager, Giampiero Soncini, IB CEO, Georgious Seraphides, Chief Operating Officer at Fameline, Fulvio Solari, Sales Director of IB, Matteo Barsotti, Senior Consultant at IB, and Michalis Hadjistylianou, General Manager at One Net Limited

EniSolv, a JV between One Net Group (a Fameline Holding company) and Hydrus Engineering Ltd, together with IB (an Arribatec Group company) of Italy are pleased to announce the signing of a strategic cooperation agreement.

Under this agreement, the two organizations, sharing a common commercial and technical vision, will merge forces to serve the shipping industry with cutting-edge software solutions and services with respect to ships' performance monitoring, evaluation, and optimization.

IB and EniSolv's team of Naval Architects and Marine Engineers, will work on the solid ground of InfoShip, in order to develop a complete solution for their clientele and meet the future challenges of the industry with great success.

"It is a real honor to meet and shake hands, finally in person after working in isolation for several months, with such professional and competent people – Giampiero Soncini, IB CEO, declared just after the contract's signature this morning – and we are looking forward to approaching new challenges together." Caterina Cerrini, Strategic Partnerships Manager and Business Development at IB, commented "I'm delighted to begin this partnership. They have proven expertise in providing services and solutions across several markets in the world while maintaining the relationship with the clients as the most relevant aspect of any contract."

Michalis Hadjistylianou, of EniSolv Ltd added, “we are delighted to team up with experts on the performance analytics maritime space aiming to develop solutions together. The team between IB, Hydrus with the support of the Fameline Group provides the right environment for success”.

George Ntroulis, of EniSolv Ltd added, “after almost ten years of continuous development of energy management solutions for ships, we are glad to share our know-how and vision for this sector with one of the biggest technology providers for the maritime industry.”